



## COMMONWEALTH of VIRGINIA

### *Department of General Services*

Division of Purchases and Supply,  
SURPLUS PROPERTY OFFICE

1910 Darbytown Road  
Richmond, Virginia 23231  
(804) 236-3666  
FAX (804) 236-3671

May 10, 2001

### **SALES PROPOSAL NO. 194-PH** **REGIONS 1-8 ONLY; See Separate Contract for Region 9**

PLEASE NOTE: Bid Prices are the original bids. Scrap metal prices fluctuate with market prices, and should be different than the ones listed. Please call your scrap metal vendor for current contract pricing.

**CONTRACT TITLE:** Scrap Metal, Commonwealth of Virginia

**AUTHORIZED USERS:** State Agencies and Local or Public Bodies in the Commonwealth of Virginia. This is an optional use contract.

**BIDS MUST BE RECEIVED BY:** 2:00 p.m., Wednesday, May 2, 2001, E.S.T.

**MAIL OR FAX BIDS TO:** Virginia Department of General Services, Surplus Property Office, 1910 Darbytown Road, Richmond, Virginia 23231 or FAX Bids To: Surplus Property Office (804) 236-3671.

**BID OPENING:** Thursday, May 3, 2001 - 10:00 a.m. E.S.T. at the offices located at 1910 Darbytown Road, Richmond, Virginia.

**EXPIRATION DATE:** RENEWED UNTIL MAY 10, 2006. ~~The contract period will begin on Thursday, May 10, 2001 and end on May 10, 2004.~~ Contracts will be for three years, with three one-year renewals.

**BIDS:** All bids are to reflect surplus scrap metal collected in a timely manner by the vendor at the agency site with collection containers provided by the vendor, if necessary. Bid schedules should include traditional scrap metals, such as ferrous and non-ferrous metals.

Two other types of bids are optional to vendors:

1) Bids may also be submitted for metal scrap delivered by the agencies to the successful bidders location.

2) Bids may also be submitted for electrical product scrap such as computers, monitors, printers, fax machines, etc., if the vendor collects such material. Such bids should include those for delivery to vendor and for pick-up at agency site.

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**PRICE ESCALATION/DE-ESCALATION:** Sale price adjustments during the contract period may be permitted only for changes in metals pricing related to market indices. Price adjustments due to market indices changes may be permitted only at the end of each 30 day period. The first 30 day period begins the first day the contract is in effect.

The hauling distance from the agency site to the vendors location will be considered as a factor in awarding the contract if it is considered to be in the best interest of the Commonwealth.

It is agreed that surplus scrap metal will not be contaminated with wood, rubber, cloth, glass, plastic, or things other than metal. It is further agreed that no toxic or hazardous materials, closed containers, stoves, refrigerators, washers, dryers, or freezers will be included.

Methods of recycling and/or disposal by the vendor shall be in accordance with, but not limited to, Virginia Solid Waste Management Regulations, Environmental Protection Agency Regulations, and federal and state policies and regulations.

**SERVICE REGIONS:**

To designate vendor service areas for this contract, the Commonwealth of Virginia has been divided into 9 regions, as described below. While we encourage the areas served to be as large as possible, bidders have several options. Bidders may service more than one region and also may designate service coverage for portions of a region (for 2 of the 5 counties in a region, for example). Bid Proposals must designate the regions and areas services would be available.

**REGION 1**

Covers Bland, Buchanan, Dickenson, Grayson, Lee, Russell, Scott, Smyth, Tazewell, Washington, Wise and Wythe counties.

**REGION 2**

Covers Bedford, Botetourt, Carroll, Craig, Floyd, Franklin, Giles Henry, Montgomery, Patrick, Pulaski and Roanoke counties.

**REGION 3**

Covers Amherst, Appomattox, Buckingham, Campbell, Charlotte, Cumberland, Halifax, Nelson,

Pittsylvania and Prince Edward counties.

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**REGION 4**

Covers Amelia, Brunswick, Charles City, Chesterfield, Dinwiddie, Goochland, Hanover, Henrico, Lunenburg, Mecklenburg, New Kent, Nottoway, Powhatan and Prince George counties.

**REGION 5**

Covers Accomack, Greensville, Isle of Wight, James City, Northampton, Southampton, Surry, Sussex and York counties and the cities of Chesapeake, Emporia, Franklin, Hampton, Newport News, Norfolk, Poquoson, Portsmouth, Suffolk, Virginia Beach and Williamsburg.

**REGION 6**

Covers Caroline, Essex, Gloucester, King & Queen, King George, King William, Lancaster, Mathews, Middlesex, Northumberland, Richmond, Spotsylvania, Stafford and Westmoreland counties.

**REGION 7**

Covers Albermarle, Culpeper, Fauquier, Fluvanna, Greene, Louisa, Madison, Orange and Rappahannock counties.

**REGION 8**

Covers Alleghany, Augusta, Bath, Clarke, Frederick, Highland, Page, Rockbridge, Rockingham, Shenandoah and Warren counties.

**REGION 9**

Arlington, Fairfax, Loudoun and Prince William counties.

**SALES AND USE TAX:**

All sales under the proposal will be subject to a 4-1/2 % Sales and Use Tax unless your bid is accompanied by a Certificate of Exemption or Registration number.

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YOUR CERTIFICATE OF EXEMPTION REGISTRATION NUMBER : \_\_\_\_\_

**TIE BIDS:**

In the event of tie bids the successful bidder will be determined by drawing lots.

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**PAYMENT AND TERMS FOR STATE AGENCIES:**

The successful bidder will be required to send a Receiving Report, on their own company form, with the weight of the metal collected, the name of the location where the scrap metal was picked up, and signed by a representative of the state agency serviced and then sent, within 7 days , to ATTN.: MR. J. E. THOMAS, STATE SURPLUS PROPERTY, 1910 DARBYTOWN ROAD, RICHMOND, VA 23231.

If a price adjustment has occurred due to market changes as described in the "Price Escalation/De-Escalation" section of this contract, information accompanying weight tickets will include a metals industry index sheet.

State Surplus will send a notice of award to the vendor for full payment. Payment by vendor must be made by sending the award copy with a company check, made payable to the Treasurer of Virginia, to the attention of: DIVISION CASHIER, DEPARTMENT OF GENERAL SERVICES, BUREAU OF FISCAL SERVICES, P.O. BOX 267, RICHMOND, VIRGINIA 23203-0267.

For billing purposes only, and, if applicable, the successful bidder will write on the weight ticket the license tag number of the state vehicle delivering scrap metal.

**PAYMENT AND TERMS FOR LOCAL GOVERNMENTS AND OTHER NON-STATE PUBLIC BODIES IN THE COMMONWEALTH OF VIRGINIA:**

Receiving reports will be sent to local governments and other non-state public bodies with billing and payment processing to be the responsibility of the respective institution serviced and not the responsibility of the Virginia Department of General Services.

**BID PROPOSALS:**

Sealed bids subject to the conditions set forth, must be received by the VIRGINIA DEPARTMENT OF GENERAL SERVICES, DIVISION OF PURCHASES AND SUPPLY, 1910 DARBYTOWN ROAD, RICHMOND, VA 23231 UNTIL 2:00 PM E.S.T.

Wednesday May 2, 2001. Bids will be opened on Thursday, May 3, 2001 at 10:00 A.M., at the offices located at 1910 DARBYTOWN ROAD, RICHMOND, VA 23231.

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**BIDS BY REGION**

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**REGION 1, all areas:**

**AWARDED TO: Leonard Iron & Metal. Inc., (540) 676-2880**

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<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	<u>None</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered	<u>\$22.00*</u>

\*Pricing will be based on metal markets index

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**REGION 2, All areas:**

**AWARDED TO: Cycle Systems, Inc., 1-800-500-0056**

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<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	<u>None</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered to Roanoke plant	<u>\$30.00*</u>

\*Pricing will be based on metal markets index

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**REGION 3: Two Awards:**

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**Region 3 Areas of:**

**Amherst, Appomattox, Campbell, Nelson, Pittsylvania, Halifax and Prince Edward Counties ONLY:**

**AWARDED to Cycle Systems, 1-800-500-0056**

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**PROPOSAL 194-PH, Region 3 continued**

<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	<u>None</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered to Lynchburg plant	<u>\$30.00*</u>

\*Pricing will be based on metal markets index

**(2) Region 3 areas of: Buckingham, Charlotte and Cumberland Counties ONLY:**

**AWARDED TO SimsMetal (804) 291-3200**

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<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	<u>None</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered to Richmond plant	<u>\$7.00*</u>

\*Pricing will be based on metal markets index

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**REGION 4, all areas:**

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**AWARDED TO: SimsMetal (804) 291-3200**

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<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	<u>None</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered to Richmond plant	<u>\$7.00*</u>

\*Pricing will be based on metal markets index

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**REGION 5, all areas:**

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**AWARDED TO SimsMetal (804) 291-3200**

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<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up On-Site	<u>None</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered to Newport News plant	<u>\$7.00*</u>

\*Pricing will be based on metal markets index

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**REGION 6: TWO AWARDS**

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**(1) (Part A) Region 6 areas of:**  
**Spotsylvania, Stafford, Caroline and King George Counties ONLY:****AWARDED TO Summit Recycling: (540) 373-5182**

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<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Picked Up	

On-Site \$4.48

**(Part B) Region 6, all areas:**

**AWARDED TO Summit Recycling: (540) 373-5182**

VARIOUS PER LOAD 57050 MISC. SCRAP  
METAL – Delivered \$8.96

**(2) ~~Region 6, all areas:~~**

**AWARDED TO M&C Metals: (540) 373-2844**

VARIOUS PER LOAD ~~Electrical Products –~~  
~~Picked Up On Site~~  
~~[No Monitors]~~ \$9.90

VARIOUS PER LOAD ~~Electrical Products~~  
~~Delivered~~  
~~[No Monitors]~~ \$13.20

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**REGION 7: FOUR AWARDS**

**(1) Region 7, all areas:**

**AWARDED TO: Staunton Metal Recyclers: (540) 885-1569**

<u>ESTIMATED</u> <u>QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER</u> <u>GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – <u>Picked Up</u> <u>On-Site, but no revenue</u> <u>received.</u>	<u>-0-</u>

**(2) Region 7, areas of :**

**Albermarle, Culpeper, Greene, and Madison ONLY:**

**AWARDED TO Cycle Systems, 1-800-500-0056:**

<u>ESTIMATED</u> <u>QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER</u> <u>GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP	



METAL – Delivered  
to Waynesboro or  
Harrisonburg plants

\$14.00\*

\*Pricing will be based on metal markets index

**(3) Region 7, areas of:**

**Louisa, Orange, Rappahanock, Fauquier, Fluvanna ONLY:**

**AWARDED TO Summit Recycling: (704) 373-5182:**

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<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP METAL – Delivered to Fredericksburg	<u>\$8.96</u>

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**PROPOSAL 194-PH, Region 7 continued**

**(4) Region 7, all areas:**

**AWARDED TO M&C Metals: (540) 373-2844**

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VARIOUS PER LOAD	Electrical Products – Picked Up On Site [No Monitors]	<u>\$9.90</u>
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VARIOUS PER LOAD	Electrical Products – Delivered [No Monitors]	<u>\$13.20</u>
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**REGION 8, all areas:**

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**AWARDED TO: Staunton Metal Recyclers: (540) 885-1569**

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<u>ESTIMATED QUANTITY</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER GROSS TON</u>
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VARIOUS PER LOAD	57050 MISC. SCRAP	
	METAL – Picked Up	
	On-Site, But No	
	Revenue Received	<u>\$0</u>

VARIOUS PER LOAD	57050 MISC. SCRAP	
	METAL – Delivered	<u>\$16.80</u>

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**REGION 9: TWO Awards**

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**PLEASE NOTE: Region 9 was not renewed in May 2004. See contract 194-SC for current scrap metal recycling services for Region 9.**

**(1) Region 9, all areas:**

**AWARDED TO: Davis Industries, Inc.: (703) 550-7402**

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<u>ESTIMATED</u>	<u>DESCRIPTION</u>	<u>BID PRICE PER</u>
<u>QUANTITY</u>		<u>GROSS TON</u>
VARIOUS PER LOAD	57050 MISC. SCRAP	
	METAL – Picked Up	
	On Site	<u>None</u>

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**PROPOSAL 194-PH, Region 9, continued**

VARIOUS PER LOAD	57050 MISC. SCRAP	
	METAL – Delivered	<u>\$28.50*</u>

\* Pricing will be based on metal market pricing

**(2) Region 9, all areas:**

**AWARDED TO M&C Metals: (540) 373-2844**

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VARIOUS PER LOAD	Electrical Products –	
	Picked Up On Site	
	[No Monitors]	<u>\$9.90</u>

VARIOUS PER LOAD	Electrical Products	
	Delivered	
	[No Monitors]	<u>\$13.20</u>

The undersigned certifies that he or she is authorized to sign for the company stated, and binds the company to the conditions of this contract. This agreement may be terminated by a fifteen (15) day written notice by the State Surplus Property Office, if the successful bidder does not fully comply to the terms and conditions of the contract or it is deemed to be in the best interest of the Commonwealth of Virginia.

Any disputes regarding payment for materials will be directed in writing to the Surplus Property Administrator at 1910 DARBYTOWN ROAD, RICHMOND, VIRGINIA 23231. Any potential court action shall be filed in the appropriate Virginia court.

DATE: \_\_\_\_\_

COMPANY NAME: \_\_\_\_\_

COMPANY TITLE: \_\_\_\_\_

STREET ADDRESS: \_\_\_\_\_

CITY & TOWN: \_\_\_\_\_

ZIP CODE: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_

BY: \_\_\_\_\_

(SIGNATURE)

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The Commonwealth makes no guarantee of the quantity nor quality of the used scrap metal during the contract period.

The Commonwealth reserves the right to reject any and all offers. Bids from a company, corporation or partnership must be signed by an authorized officer and the title designated.

A. Georgiana Ball  
State Recycling Coordinator  
State Surplus Property Office  
Virginia Department of General Services  
(804) 236-2781  
[georgina.ball@dgs.virginia.gov](mailto:georgina.ball@dgs.virginia.gov)